

2024 - 2025 RETREAT FEES

<u>\$229.00/night (+GST) – Base Rate</u>

Those who serve in lay capacities **who are not employed by a local church or para-church organization** may request reservations at Fairhaven under this fee category.

Christian para-church organizations and Christian business leaders are also eligible.

Included in this base rate are group reservations, educational retreats, or leisure sabbath retreats where the primary focus of the reservation is travel or enjoying the wonderful vacation experiences offered here in the Okanagan.

<u>\$199.00/night (+GST) – Subsidized Rate</u>

This rate is available for Self-Directed and Guided retreats where there is an intentional and structured retreat focus on rest and renewal.

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Criteria for accessing this rate include:

- The primary guest is retired from or employed by a local church or para-church organization, including Christian schools and Christian institutions of higher education,
- Retreat guests comprise an individual, a couple, or a family (including minor children living at home),
- Combined household income is less than \$100,000.00/annum,
- There is <u>no current or subsequent third-party reimbursement of retreat costs</u> and the individual, couple, or family are paying out-of-pocket for their stay.

<u>\$179.00/night (+GST) – Further Subsidized Rate</u>

This further subsidized rate is available to Co-Directed retreats or where Self-Directed and Guided retreats include accessing counselling services. The primary criteria here is two counselling sessions per six-night reservation, or prorated portion thereof.

This fee also applies where there is an existing church or denominational referral policy in place.



- There is a minimum two-night stay requirement. An additional **\$40.00** cleaning fee will apply when exceptions are made accommodating one-night reservations.
- Our cottages are designed to accommodate individual and immediate family retreats for up to four to six family members, depending on the cottage.
- Where there are more than three immediate family adults per cottage (19 and over), an additional fee of **\$30.00**/night/person applies.

- Reservations involving non-immediate family members occupying the same cottage do not qualify for the additional subsidized rates.
- Last minute reservation requests (within 72 hours of arrival) require nonrefundable-payment-in-full to secure the reservation. The cancellation policy below does not apply to last minute reservation requests.
- Local area pastors are welcome to use the Library free of charge during regular business hours for times of personal retreat, reflection, prayer, and sermon preparation. Please call ahead to confirm availability of the space.
- Fairhaven has a firm no-pet policy. Exceptions are made for registered service dogs. Proof of registration is required. Additional cleaning fees may apply.
- **Peak season** dates (June 15th September 5th and Dec. 15th Jan. 5th) are limited to individual, couple, and family reservations. Due to high guest demand, we cannot offer group bookings during these seasons.

COUNSELLING SERVICES:

Counseling/coaching/mentoring: \$150.00/hr. (+GST)

ADDITIONAL SERVICES:

Group rental of the Lodge: \$500.00/full day. \$250.00/half day (up to 4 hrs.)* (+GST)

Group rental of the Library only: \$200.00/full day. \$100.00/half day(up to 4 hrs.)* (+GST)

RV Lot (full hookups): \$55.00/night (+GST)

For those curious about our current rates:

Current economic realities continue to impact all of us. Fairhaven is no different, with increasing operational costs while simultaneously attempting to maintain appropriate subsidized rates where needed for those employed in the church, in para-church, and missions organizations. These realities have also brought into focus the question of sustainability.

This convergency of stewardship and sustainability finds tangible expression in a revised funding model with intentional movement toward accommodation and service fees covering day to day operational costs and donation funds directed toward capital expansion and facility development.

Those familiar with Fairhaven will see both fee increases and changes to the criteria for accessing further subsidies.

We trust that even with significant increases, our facilities, setting, and the services offered will continue to reflect the value our guests are accustomed to and be offered at under-market equivalents.

Where vacancy permits, the Fairhaven welcome has been expanded to include Christian business leaders, staff, board members, and those who serve in lay capacities within the local church or para-church organizations.

Our online reservation portal has been designed to reflect these changes and to calculate retreat fees based on the new *subsidized* options and criteria. Rates will be displayed as you respond to the "clickable" criteria on the reservation form.

In addition, donations to the Ted and Heather Horton Sponsorship Fund will support individuals, couples, and families during <u>times of crisis</u> where financial barriers may otherwise limit access to the services Fairhaven provides. The online reservation portal provides access for *sponsorship support* beyond stated fees.

*Group use of the Lodge or Library is defined functionally as team building, leadership development, educational, visioning and discernment, and spiritual formation activities sponsored by a church or parachurch organization within the scope of the Fairhaven mission of encouraging the health and renewal of Christian leaders.

Use of the Lodge and/or surrounding grounds for functions outside of the mission are considered exceptions and reviewed case-by-case. Rates for use exceptions are unsubsidized and consistent with general marketplace rates for a facility such as Fairhaven.